



# Powerful

## Increase your Services Success with **Logan Consulting & Microsoft Dynamics™ AX for Distribution**

If you're a distributor today, you face a rapidly changing economic environment and the need to embrace new requirements to thrive. Chances are, you are searching for better ways to handle globalization, visibility, compliance, and risk challenges.

Today's business landscape is creating new risks—along with unparalleled opportunities for distributors worldwide. To stay ahead, distributors must manage multiple challenges, from global sourcing and supply chain complexity to regulatory compliance and sustainability, cost volatility, and multichannel pressures.

Microsoft Dynamics AX 2012 connects your people, operations, and partners with a single unified solution to help you manage global complexity and make the most of new opportunities. Streamline business processes across the extended supply chain with unified natural models that deliver operational visibility. Support rapidly changing conditions in a demand-driven environment using work flows that can be implemented without IT assistance, and use self-service business intelligence to improve demand planning and respond to unique customer requests. And scale your global business quickly with multisite capabilities and flexible deployment options that reduce risk.

Enter Microsoft Gold Certified Partner **Logan Consulting** and **Microsoft Dynamics AX for Distribution**. This powerful, flexible solution from Logan Consulting and Microsoft is designed to help your organization address these challenges — while helping increase your efficiency and profitability.

### Optimize Your Supply Chain and Exceed Customer Expectations with Powerful Connectivity

Microsoft Dynamics AX transforms your supply chain with real-time business intelligence and the agility to meet changing demand:

- ◆ Simplify food and beverage management with batch traceability, shelf-life tracking, and weight recordings.
- ◆ Streamline operations with multisite capabilities, advanced warehouse management, and service management.
- ◆ Manage consumer goods with item dimensions; freight integration; and pricing, rebate, and multichannel management.
- ◆ Drive productivity with familiar products such as Microsoft Office.

#### Key Features and Benefits

**Microsoft Dynamics AX provides distribution organizations with the tools they need to meet globalization, visibility, compliance, and, risk challenges.**

##### Managing global complexity:

- ◆ Planning for longer lead times
- ◆ Overseeing complex transportation networks
- ◆ Tracking stock across multiple countries

##### Improving end-to-end supply chain visibility:

- ◆ Viewing real-time order status
- ◆ Tracking inventory globally
- ◆ Integrating disparate systems across geographies

##### Meeting sustainability and compliance requirements:

- ◆ Finding suppliers with environmentally responsible operations
- ◆ Complying with evolving regulations
- ◆ Tracing finished products back to sources

##### Better Managing Risk:

- ◆ Planning for volatile customer demand
- ◆ Controlling costs and increasing margins



# Agile

# Simple

## Logan Consulting:

For more than twenty years, Distribution Organizations have turned to Logan Consulting for high-quality industry software and expertise. We are dedicated to helping our clients increase productivity, reduce costs and improve business efficiency.

### The Logan Consulting Difference

At Logan Consulting, we understand that choosing the right technology partner can be a challenging task. You need a committed, high-quality provider that has extensive experience, deep industry knowledge and innovative ideas. When you call on Logan Consulting, you benefit from:

#### In-depth Distribution industry knowledge.

With more than 20 years of experience serving Distribution Organizations, we understand the industry, appreciate the challenges you face every day and are dedicated to helping you achieve business success. Our experience includes 100's of successful implementations.

#### Proven expertise.

As a Microsoft Gold Certified Partner, we have demonstrated expertise in developing, customizing and implementing high-quality Microsoft applications.

#### Highly trained, experienced staff.

Our professional staff includes more than 40 professionals with an average of 10 years' experience.

#### A singular focus for success.

Unlike many solution providers, we focus on distribution. This allows us to dedicate 100% of our time and energy to helping ensure your business success.

### Put Logan Consulting to Work for You!

Find out how you can benefit from Microsoft Dynamics AX for Distribution, a complete business solution for distribution organizations, from Logan Consulting.

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### A Complete Solution for Distribution Organizations

Microsoft Dynamics AX for Distribution, from Microsoft Gold Certified Partner Logan Consulting, is designed to help your distribution organization in these areas:

- ◆ Accounting for country-specific regulations and taxes
- ◆ Managing volatile labor and transportation costs
- ◆ Choosing between local and out-of-market sourcing and fabrication
- ◆ Increasing communication with suppliers and shippers
- ◆ Increased reporting on production processes and resource consumption
- ◆ Tracking and documenting substance use and volume
- ◆ Managing economic and commodity cost volatility
- ◆ Increasing business velocity



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Dynamics AX 2012